

1. What does Elizabeth Sloane do?

St. Elizabeth Sloane & Company Limited (Elizabeth Sloane) is a business development and deal origination firm. We offer business management solutions for a variety of objectives – raising capital (Private or Public), mergers and acquisitions, and streamlining business processes. We are used by SMEs, private equity firms, investment bankers, venture capital firms, banks, CEOs, family offices and boards to source opportunities, prepare for capital raise, improve business processes and increase shareholder value. Our mandate is to navigate sustainable business growth which leads to the economic growth of the territories in which we practice. [Read more.](#)

2. Where do you operate?

Elizabeth Sloane has presence regionally in Barbados, Antigua, St. Kitts, with our Head Office is in [Kingston, Jamaica](#) and also in Ghana and The Gambia.

3. What services do you offer?

We offer a variety of tailored solutions via [Accounting Management](#), [Business Development](#), [Deal Origination](#), [IPO Readiness](#), [Content Development](#) & [Digital Transformation](#).

4. What is Deal Origination?

Deal origination, also referred to as deal sourcing, is simply the process of identifying investment opportunities in the market. The goal of deal origination is to ensure a large volume of deals is obtained in a given period to maintain a viable deal flow and meeting your revenue targets. [Read more.](#)

5. How can Elizabeth Sloane help me access capital?

There are two main ways to access capital, either by debt financing or equity capital. Elizabeth Sloane offers services such as [Deal Origination](#), [IPO Readiness](#), and [Management Accounting](#) that can assist you with your pursuit for capital. Why accounting? You need proper financial records to access any form of capital. Here's more on [why you need Management Accounting](#).

6. How can you help my company get listed on the stock exchange?

Simple; our [IPO Readiness](#) service. We perform a thorough IPO readiness assessment, getting to know your business by identifying your needs and gaps, using our Pentagon Effect Methodology. We assist you in developing your "equity story" by ensuring that your financial statements meet regulatory requirements, advising you on your tax structure, and developing infrastructure with robust and resilient internal controls. We prepare you for the offering or your capital raise and, following the IPO, we stay with you to ensure you have the right infrastructure in place to operate effectively as a public company.

7. How can you help improve my company's financial performance?

Financial health is vital to any organization's success, or even mere survival. Measuring a company's financial health isn't easy for small businesses and even worse for large corporations. But, with Elizabeth Sloane's [Management Accounting](#) service you'll have all the accounting tools and expertise you need for sustainable growth.

8. What is 'The Pentagon Effect'?

The Pentagon Effect is a methodology developed and proven by the Elizabeth Sloane management team and used to grow healthy and sustainable SMEs. Pentagon Effect focuses on five (5) critical segments of an organisation called Pillars. They are; Mission, Team, Leadership, Product, and Systems. The Pentagon Effect proves that no matter the size of the company if these pillars are maintained in a healthy fashion, it will achieve organic growth from year to year.

9. How do I enquire about a service?

The fill out our [Callback Form](#) and member of our team will contact you. You may also contact us via email at info@elizabethsloane.com, or phone us at 1(876) 648-5654.

10. How do I get a quote on a service?

You can qualify for a Free Consultation by filling this [form](#).

11. What are your social media handles?

You can keep up with Elizabeth Sloane by following our social media: [Twitter](#), [Instagram](#), [Facebook](#), and [LinkedIn](#).

12. How do I apply for a job?

We're always on the lookout for new talent. If you're experienced [apply here](#), or prove yourself as an [intern](#).

13. How can I intern for Elizabeth Sloane?

Elizabeth Sloane believes in [youth development](#), as such, we give inexperienced youth the chance to prove themselves as an intern with the objective of being employed after a 3-month internship programme. [Apply now](#).

14. How are you affiliated to Jamaica Rural Youth Foundation?

Jamaica Rural Youth Foundation (JRYF) is the corporate social responsibility arm of Elizabeth Sloane. JRYF was conceptualized in harmony with the Sustainable Development Goals (SDGs) and Vision 2030, with the key aim of transforming the lives of rural youth by reducing poverty, creating opportunities and driving economic growth to move rural youth up the value chain, creating sustainable communities and in extension, Jamaica. Visit the [JRYF website](#) to learn how you can help us challenge the status quo.